A Louisiana's LOURSERYMENT LOUISIANA'S LOU

Official Publication of the Louisiana Association of Nurserymen, Inc. • Fall 1984



Happy 30th, LAN!

Louisiana Assocation of Nurserymen, Inc. Application For Membership

Officers and Members, Louisiana Association of Nurserymen, Inc.

Gentlemen:

I hereby make application for membership in your association, subject to the approval of my application by your Membership Committee. I also agree that the decision of the Membership Committee shall be considered final by myself without any appeal.

Enclosed herewith is the sum of \$ _____ covering my membership for the year ending January 1, 19 _____.

 DUES SCHEDULE - (REGULAR MEMBERS):

 \$000,000 - \$100,000
 \$ 35.00

 \$100,000 - \$250,000
 \$ 50.00

 \$250,000 - up
 \$100.00

 Associate Members
 \$ 35.00

I agree that should I wish to cancel my membership at any time in the future that I must do so in writing to the secretary no later than the last day of December of the current fiscal year. Failing to do this I acknowledge my liability to your organization for the current year's dues.

Applicant's signature
Firm's name
Affiliation
Address
City, State & Zip

Recommended by
Firm's name
Address
City, State & Zip

Mail application blank and check to: J.A. Foret, Secretary

USL Box 40024 Lafayette, La. 70504 Phone: (318) 235-4366

Richland Turf

- Centipede
- St. Augustine
- Zoysia

 Tif Bermuda (several varieties)

(318) 728-6402 or 6403

Contact

Mark Brown

P.O. Box 989 Rayville, LA 71269



Miniature Roses Many Varieties Available

PRICES

4" Pots (usually bud and bloom) \$1.95

Gallons (usually bud and bloom) \$3.00

8" Hanging baskets \$4.00

TERMS

Net cash; minimum order 50 pots.

SHIPPING

We will deliver orders of 500 or more within 400 miles of Memphis. We can ship 4" pots UPS, and they ship beautifully. Orders of less than 500 gallons and hanging baskets—pick up at nursery or contract carrier.

LOCATION

Southaven, Mississippi, adjoins Memphis, Tennessee. The Patio and Garden Shop is between I-55 and U.S. Hwy. 51, on State Line Road. Take exit 68 off I-55 and proceed four blocks west. We're open seven days a week, 9 to 6 Mon. through Sat., noon to 6 on Sunday.

Patio and Garden Shop

1200 State Line Road Southaven, Missippi 38671 Telephone (601) 393-2980

Visit our booth at the Baton Rouge LAN-MNA Joint Conference.





etechnieuri Weri ErribeleW

Horticultural Services, David P. Whatley, P.O. Box 4991, Shreveport, LA 71104

Fison Western Corp., James A. Griffin, 100 N. University, Suite 224, Ft. Worth, TX 76107

Ouachita Turf, Rt. 2, Box 102, Monroe, LA 71202

L.C. House and Sons, Rt. 5, Box 4, Tyler, TX 75706

George Dodd Nursery Supply, P.O. Box 783, Semmes, AL 36575 McMasters Rice Hull Compost, J.D. McMaster, P.O. Box 55791, Houston, TX 77255

Wolfe Nursery, John Peters, 500 Terminal Road, Ft. Worth, TX 76106 Pro-Environs, Inc., Alan Mumford, 1742 Bordeaux, New Orleans, LA 70715 (P.O. Box 750214)

Four Seasons Nursery and Garden Center, Richard J. Giesse, Rt. 3, Box 606A, Ruston, LA 71270 Cicero's Gardens, Frederick P. Cicero, 421 Greenwood Drive, LaPlace, LA 70068

Dallas Bag and Burlap Co., 153 Leslie St., Dallas, TX 75207 **Bayou State Agricultural Inc.,** 3503 Fairway Drive, Baton Rouge, LA 70809

Amos Savoy Landscaping, Amos Savoy, 617 Gerald Dr., Lafayette, LA 70503

Teak Nursery and Landscaping, Kevin Kimball, 4615 Johnston St., Lafayette, LA 70503 (reinstated)

Groundskeepers-Landscape Co., Patrick C. Hebert, P.O. Box 30981, Lafavette, LA 70503

K and W Nursery, P.O. Box 247, Chenevville, LA 71325

Lakeside Landscaping, Stan Duplantis, 1244 Esplanade #6, New Orleans, LA 70116

Goodbee Nursery, Rt. 1, Box 644, Covington, LA 70433

Kelley Farms, Donald J. Kelley, Rt. 1, Box 155, Hwy. 958, Slaughter, LA 70777

Brandl Landscaping, Greg Brandl, 105 St. Bernedette, Lafayette, LA 70507

LaCroix and Associates, Steve LaCroix, 3341 Edenborn #A, Metairie, LA 70006 C.J.'s Nursery, Inc., Rt. 4, Box 85PN, Folsom, LA 70437

Highland Nursery, Rt. 1, Box 372, Cottonport, LA 71327

Jimmy Strange & Sons, Rt. 1, Box 129A-1, Forest Hill, LA 71430

Foliage Plant System, Mary E. Duhe, 740 Aline, New Orleans, LA 70115

Nicholas and Banting Horticultural Service, Vaughn L. Banting, P.O. Box 15642, New Orleans, LA 70175

Classic Designs, Inc., Bonnie B. Waltemath, #7 Park Timbers Drive, New Orleans, LA 70114

AGM Miniature Roses, Inc., Benson King, 3711 Caddo St., Monroe, LA 71203

Joubert Landscapes, Inc., Richard Joubert, 1030 St. Joseph Drive, Slidell, LA 70460

Congress Street Nursery, Dolores Lafleur, 5414 Congress St., Duson, LA 70529

International Plant Containers, 612 Lafayette St., Lafayette, LA 70501

LAFLEUR'S NURSERY 90 Acres Field Grown Nursery Stock QUALITY IS OUR SPECIALTY

200,000 Container Grown Plants
Our own selection of Raphiolepsis are planted
and growing well all over Louisiana,
Texas, Mississippi and Arkansas

Raphiolepsis Janice - blooms pink and semi-dwarf Raphiolepsis Elizabeth - light pink and excellent growth Raphiolepsis Peggy - pure white, excellent foliage

200,000 Container Grown Plants

Star Rt. Box 222A

Washington, LA 70589

Phone (318) 826-7118

Scions of the thines

Spring Garden Show

The annual New Orleans Spring Garden Show will be held April 13 and 14 at the Delgado College Cafetorium (that's right, cafetorium... cafeteria plus auditorium). The event will include presentations on ornamental and vegetable gardening topics, as well as almost 100 exhibit spaces showing consumer garden products. Many garden societies from around the state will be represented, according to Dr. Severn Doughty of the Louisiana Cooperative Extension Service, who directs the show. The event is open to the public from 10 a.m. to 6 p.m. at no charge. Contact Severn at (504) 486-4054 for more information.

New records for TAN-MISSLARK

The \$75 million in sales booked at the 1984 TAN-MISSLARK show in Houston exceeded 1983 figures by some \$12 million, according to the Texas Association of Nurserymen. Attendance was 11,000. The 1985 Dallas show has already topped



Rt. 4, Box 96 Athens, Georgia 30606 404-548-7781

LIRIOPES AND IVY

We specialize in hardy, field grown divisions of liriope. Several varieties available. Ask about our large, landscape size divisions of Muscari Liriope (common green).

IVY is available in B.R. cuttings, and cell packs.

FREE PACKING.

Houston, however: its 1,500 exhibit spaces (which are already completely sold out) will exceed the Houston show by 100.

Research Available

The Hammond Research Station (formerly the Southeast Horticultural Experiment Station) has issued a report of its multifaceted research in horticultural crops. The report describes work done from January 1981 through December 1982. The report includes evaluation of poinsettias, rose cultivars, blueberries, grapes, pecans and strawberries. Fertilizer, potting soil, rooting-out, subirrigation and plant parasite studies are also summarized. Other studies reported are turfgrass, vegetable varieties, and weed control for both ornamental and vegetable

Progress Report: January 1981-December 1982 is available from the Hammond Research Station, 5925 Old Covington Highway, Hammond, LA. For further information, contact **Dr. Roy Constantin**, station superintendent, at (504) 345-4110.

AAN Advertising Guide

The American Association of Nurserymen has issued its 1984 Guide to Effective Advertising, which spotlights outstanding ads by nurserymen during the previous year. Among the LAN associate members singled out for excellence in advertising are the Lerio Corporation, Mobile, Alabama; and Hand Rose Farms in Tyler, Texas, for its excellent catalog. Copies of the Guide are available for \$4 each from AAN, 1250 I Street, N.W., Suite 500, Washington, D.C. 20005.



President Bill LaCroix

LaCroix Nursery Covington, 70433

First Vice President

Garden Spot Nursery Lacombe, 70445

Second Vice President Murphy Johnson

Murphy Johnson's Nursery Forest Hill, 71430

Treasurer Earl E. Vallot

Grandview Nursery Youngsville, 70592

Secretary James A. Foret

USL Box 40024 Lafayette, 70504

Past President Frank Akin

Akin's Nursery Shreveport, 71105

Editor Mike Maher

Rt. 1, Box 759 Sunset, 70584

Mid-South Turf

Quality Sod For Landscaping

Abita Springs, LA. (504) 892-1892

A Division of T.L. James & Company, Inc.





Here's everything you need for your Floc-Flo profit center:

Floc-Flo "the Producer"

1-gun Flocking Machine with 25 lb. capacity

Floc-Flo "the Junior"

\$525 1-gun Flocking Machine with 12 lb. capacity

Both handle any type of flock and provide a smooth uniform flow. The one-gun method features combo gun, electric on/off foot pedal, 10' reinforced flock hose with connectors Change flocking colors easily with instant dump hopper (standard equip)

SUPPLIES

- Poly Tubes for Easy Tree Wrap
- Sparkling Stars and Glitter
- Wire Stands: 5 Leg, 3 Leg, Mini-Stand

ACCESSORIES

- All types of flock guns
- Heaters
- Fans
- Hoses
- Foot switches
- Electric turntables

Make 1984 your Merriest Ever! Maximize your Flocked Tree Sales!



Quick drying, self-sticking floc. Fluffy. pure cellulose flock with no artificial bulk fillers. Whiter than white No mica. no sparkle. Apply with water, fire retardant. White only.

SUPER SNO-WHITE FLOC New purer brighter white in richer, rayon-blend formula. Faster drying, fire

retardant White only. SPARKLE FLOC White, pink or blue Rayon-blend

formula with sparkles. Applied

retardant MIRACLE SELF-STICK

with water, fast drying, fire

FLOC In the whitest white yet. and in 13 vivid colors. 100% Pure Rayon, Uniform, precision cut, no mixing. Fire retardant.

ORDERS SHIPPED ON DAY RECEIVED.

GET INTO THE FLOCKING BUSINESS TODAY!

All of our customers also sell green trees and many sell artificial trees. But there is no substitute for flocked trees; your customers can prove it! Don't miss out on this dependable annual market! Send for our 1984 Catalog.

"We're entering our 27th year"



211 N. Carpenter, Chicago, IL 60607 312/666-7000

Why not add summer-sweet clethra to your natives collection?

by Dr. Severn Doughty

As many of you may have realized, especially if you visited the Louisiana World Exposition this summer, the summersweet clethra (Clethra alnifolia L.) was absolutely magnificent in bloom. Eight six-foot specimen plants were exhibited at the fair, and these plants initiated plenty of interest.

Clethra, white pepperbush, hairy pepperbush, white alder or even belongs to spicebush Clethraceae family. It may be found growing naturally in wet, sandy, acid, wooded soils or even in swamps from east Texas and Louisiana eastward to Florida and northward to Maine, but usually found not far from the Atlantic Coast. It can also inhabit shrub-bog communities and socalled high bays near the coast. It is killed by long inundation, but increased by drainage and fire.

Probably the most outstanding feature of this plant is its profuse, fragrant, summer-flowering white blossoms, which would lend themselves to any landscape. Clethra also performs well in heavy shade. It may reach a height of up to eight feet and spread from four to six feet. Pruning, of course, would contain this plant to a more manageable size.

Naturally, though, it assumes an oval, round-topped erect form that is densely foliate. It will form suckers at the base. It is considered to be a slow-to medium-growing shrub, but planted in river sand at the World's Fair, some suckering shoots grew 4-6 feet in six months. Leaf texture is medium; leaf color is deep green in



summer, yellow turning goldenbrown in fall. Clethra is deciduous and somewhat late to leaf out in the spring.

The sharply serrated leaves are simple and alternately arranged on the shoot and attached by short petioles. The leaf shape is oblong-to-obovate, 1½ to 4 inches long by ¾ to 2 inches wide. The white, fragrant, flower spikes (actually panicled racemes) are borne on current season's growth and are 2-6 inches long by ¾ inch wide.

Honeybees particularly favor this plant, as they constantly hover around while it's in flower. Where the plants occur abundantly, they seldom fail to bloom. Consequently, bees are able to rely on this plant to make a thick, white, flavorful honey. As flowers fade, the dry capsuled fruit develops on the same spike-like panicle. These persist throughout winter, offering a good identification characteristic.

Clethra is an important deer browse, in that they and cattle consume twigs in winter and the leaves and young shoots in spring. Browse yields in Florida ranged up to 62 pounds per acre, with a maximum of 20 percent utilization by deer.

Summersweet clethra was actually first introduced into cultivation in 1770. But it seems that only the avid gardener is aware of its potential. This plant may be balled and burlapped or container-grown, but should be planted into moist, acid soil. Additions of organic matter

would be beneficial. It may be planted in sun or shade, but find out how it was grown before transplanting, so as to simulate original growing conditions. Clethra is somewhat salt-tolerant, but be careful not to subject it to excessive soluble salts. Prune in early spring, as it flowers on current season's wood.

Summersweet clethra may be propagated by cuttings, layers, division of large plants, or by seed. According to Dirr (3), cuttings may be taken in summer before flowering and will root in a sand-plus-peatmoss mixture without rooting hormones applied. Hormonal treatment may hasten root development, for example, Dirr (3) rooted *C. alnifolia* and *C. alnifolia* var. rosea by taking July cuttings, using 1000 ppm IBA in sand or peat/perlite mixture, under mist, and got 90-100% rooting in two weeks.

Seed may be sown when ripe with no stratification in sand or soil in the greenhouse and out-planted the next spring.

Varieties of Clethra include:

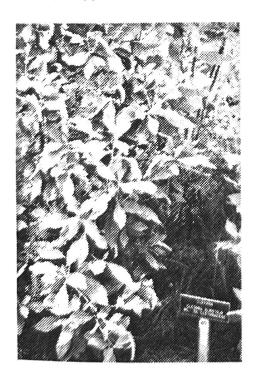
- (1) C. alnifolia var. rosea Rehd. Pink summersweet clethra. This variety has pink flower buds followed by pink flowers fading to white. The dark glossy green leaves and beautiful form would accent any garden. It was introduced into cultivation in 1906
- (2) C. alnifolia var. paniculata Arb. **Panicled summersweet clethra.** The leaves are quite showy. Interestingly, this vigorous plant was introduced in 1770.

(3) C. alnifolia var. tomentosa michx. Woolly clethra. This plant is similar to the species, except it has larger leaves that are densely whitetomentose below.

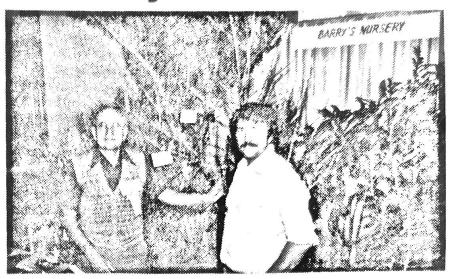
Lastly, a significant attribute of C. alnifolia species and varieties is that it is rarely attacked by insects or disease. However, spider mites may damage the leaves during hot dry

References

- (1) Brown, C.A. 1980. Wildflowers of Louisiana and Adjoining States. LSU Press, Baton Rouge, LA pp.
- (2) Brown, R.G. and M.L. Brown. 1972. Woody Plants of Maryland. Port City Press, Baltimore, MD pp.
- (3) Dirr, M.A., 1983. Manual of Woody Landscape Plants. Stipes Pub. Co. Champaign, IL pp. 188-190.
- (4) Dormon, C. 1965. Natives Preferred. Claitor's Book Store, Baton Rouge, LA pp. 129.
- (5) Hall, L.K. and T.H. Ripley 1961. Deer Browse Plants of Southern Forests. So. and S.E. Forest Expt. Station, U.S. Forest Serv. USGPO: 1980-671-584 pp. 12-13.
- (6) Pellett, F.C., 1978. American Honey Plants. Dadant and Sons Pub. Co. Hamilton, IL pp. 307.
- (7) Radford, A.E., H.E. Ahles and C.R. Bell. 1979. Manual of The Vascular Flora of the Carolinas. Univ. of N.C. Press, Chapel Hill, N.C. pp.
- (8) Vines, R.A., 1976. Trees, Shrubs, and Woody Vines of the Southwest. Univ. of Texas Press, Austin, TX pp. 803.



Barry's Wholesale Nursery P.O. BOX 390 GRAND COTEAU, LA 70541



Drop by our booth in Baton Rouge!

Barry's Wholesale Nursery will be exhibiting its many varieties of quality field grown B & B nursery stock. Our plant material has been carefully pruned and sheared to provide full, finished plants for your landscaping needs.

We have good numbers of the varieites listed below, as well as many other plants not listed. Call for availabilities, or visit our booth at the LAN-MNA Joint Conference and Short Course in Baton Rouge in January.

Shrubs

Abelia Boxwood **Bridal Wreath** Cherry Laurel Crepe Myrtle Glossy Viburnum Japanese Yew Nandina (drawf division) Needlepoint Holly Pampas Grass Pineapple Guave Red Tip Photinia Sasangua Silverleaf Privet Variegated Privet

Wax Ligustrum Yaupon

Trees

Green Ash Loquat Oaks Live Oak Shumard Oak Water Oak Redbud Red Maple River Birch

Slash Pine Sweet Gum Wax Ligustrum

(multistem trees)

Located off Highway 167 between **Opelousas and Lafayette**

(318) 662-5318 day or night; 662-3149 evenings.

Keep good business records or you could be fined

The Louisiana Department of Revenue and Taxation has initiated a new program aimed at cracking down on businesses that fail to maintain adequate business records. According to a departmental news release, the new policy will be to recommend that civil or criminal charges be filed against any taxpayers that fail to maintain adequate records with which the department can perform an audit for state taxes.

According to Louisiana law R.S. 47:309, business owners must "keep and preserve suitable records of the sales, purchases, or leases taxable" under the law, and other records of "accounts as may be necessary to determine the amount of tax due." Louisiana law permits auditing tax returns for the current catendar year and the three preceding calendar years by the Department of Revenue and Taxation. The inability to pro-

duce adequate records for this period of time could result in both civil and criminal charges being brought against the taxpayer, and, if convicted, in a fine or imprisonment.

Secretary of Revenue and Taxation Shirley McNamara reports that the department has noticed an increase in the number of Louisiana taxpapers who are failing to keep adequate supporting documents reflecting how their sales tax liablity was calculated. Some taxpayers believe that not maintaining adequate records for an audit is an effective tax evasion method. However, this will only increase their tax problems. When adequate records are not found, the department will recommend civil or criminal charges be brought against the taxpaper, and make an assessment of what tax is owed by the taxpaper. When a tax assessment is made, it is usually on

the high side to best protect the interest of the state.

To aid those taxpayers who are unaware of the records they are required to keep, the department is undertaking a public awareness program. The kinds of records which should be kept by a business will, of course, vary according to the type and size of the business, type of tax reporting required by law, and the business's degree of internal control. However, required records should always include original entry documents such as invoices, bills of lading, cash register tapes and summary records such as worksheets, journals and ledgers. In cases where a business' records are inadequate for department auditors to verify that taxes have been property paid, the department has the legal right to estimate the amount due.

GRANDVIEW NURSERY

Azaleas — field grown up to 5' to 6'

Broadleaf evergreens, containers, unusual plants

RFD BOX 44, YOUNGSVILLE, LA 70592





WRITE FOR A
COPY OF
OUR CURRENT
PRICE LIST.

GROUND COVERS

Asian Jasmine Rooted Cuttings 4" Pots & 1 Gallon

Liriope, 4" Pots Green & Variegated

Mondo Grass, 4" Pots





L. C. HOUSE & SONS NURSERY Established 1920

> Rt. 5, Box 4 Tyler, Texas 75706 214-593-9822





Absolutely Personal Service Since 1928



DALLAS

Bag And Burlap Co. **Nursery Supply Division**

153 LESLIE DALLAS, TEXAS 75207

Distributors of:

- Burlap
- Treated Burlap
- Burlap Nursery Squares
- Rope Twine
- Pinning Nails
- **Edging—Galvanized**

EROSION CLOTH

- Ground Cover
- Polyethylene Film
- Pots-Molded Fiber
- Microfoam Insulation
- **Ground Sheets**
- Shade Cloth

WIRE BASKETS

CALL

214/741-6094

COLLECT FOR FAST SERVICE

HAMMOND'S NURSERY SUPPLY

Distributor for:

Chicopee snade cloth & ground cover Osmocote and Sierrablen controlledralpage fertilizers

Pronto Groand Peter's

water's uble fertilizers

Plastic pots from 2 to 10 gallons Metal cans from 10 gallons to 45 gallons L.R. Nelson sprinklers controllers sciencid, aives, and underground systems Foster Grant bedding plant containers (cell-paks and fiats)

Growing Systems growing trays

Chloromone rooting hormone West Coast bark

Perfect-A-Feed fertilizer dispensers Sunshine peat moss and potting mix Intermatic time clocks

Western Fiber nursery containers Curtis Wagner clear vinvl saucers Perky-Pet saucers

Deli-Dolis and Planters by Hines Mfg Hanging Baskets from 5' 2 to 12 Wire Baskets from 8 to 30

Green Light and Wonder Gro products Corona clippers and shears Pine Barkmulch and nuggets Tube-Lock plastic fastener

Dramm nozzles and watering accessories Jiffy peat pots and pellets

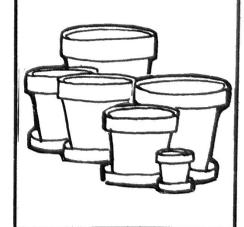
Spray Doc sprayers Polydress long-life UVR plastic sheeting

ARCO clear and black plastic sheeting Chapin spray-tubes

Georgia Marble. Chipco Ronstar G herbicide Sure Grow plant bags Benlate, Banrot, Truban, and Daconil

fundicides FA-5 Fire Antinsecticide Spray Stay and Wilt Pruf. Terra-Sorb super soil moisturizer

Call or write for latest catalog. Phone (318) 748-4452 Rt. 1, Box 164 Forest Hill, La. 71430





- Rice Hull Compost
 - Soil Conditioner
- All Purpose Potting Mixes
 - Bulk Delivery
- Bags & Custom Bagging

Compost Yards & Sales

KEITH OR J.B. BROUSSARD (318) 824-2409, Mermentau, LA

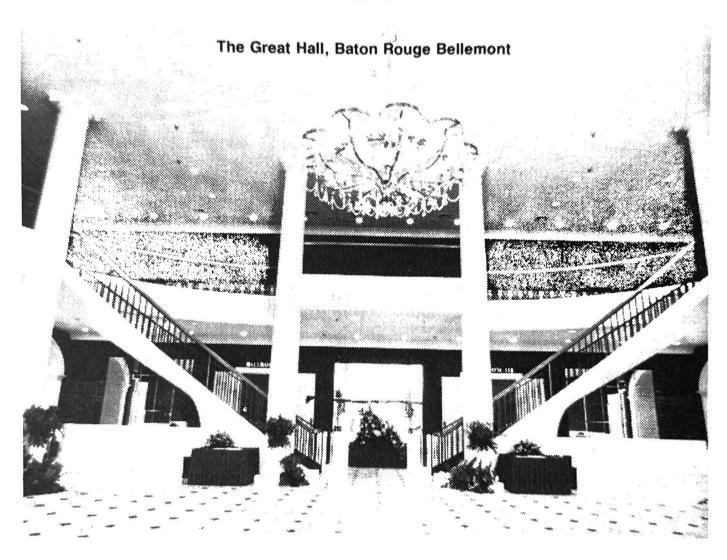
J.A. FORET, Ph.D. Horticulture-Plant Physiology (318) 235-4366, Lafayette, LA

JIM BLACKBURN (318) 235-1127, Lafayette, LA

DAVE BUTLER, (Greenville, MS) (501) 771-4936, N. Little Rock, AK

LAN-MNA Joint Conference

January 12-13, 1985



Something for everyone in Baton Rouge

Unlike previous winter conferences, the 1985 LAN-MNA meeting will have concurrent sessions for each of the three major nursery fields: growers, landscapers and garden center operators.

Program chairmen Walter Imahara and Dr. Warren Meadows have lined up almost 30 speakers for the event. Their presentations will emphasize practical, usable, nuts-and-bolts nursery practices, as well as time-saving and money-making ideas.

Also new this year is the two-day

schedule; previous conferences have begun Saturday afternoon and ended Monday at noon. The Baton Rouge conference will begin Saturday morning and end Sunday evening with a joint banquet and dancing to Cajun music.

Conference registration costs \$25 for both days, or \$15 for one day only; banquet tickets are an additional \$20 per person. The Baton Rouge Bellemont will host the conference. To preregister, use the forms on page 15.

1985 L.A.N.-M.N.A. Short

Time	Activity	Speaker/Sponsor
	FRIDAY, January	
Noon-7 p.m.	Exhibit set-up	Dr. Warren Meadows
1-5 p.m.	Registration opens	
2 p.m.	LAN board meeting	Bill LaCroix
	SATURDAY, January 12	
7:30 a.m.	Registration opens	
9-9:20 a.m.	Welcome	Bill Lacroix, LAN Frank Burns, MNA
9:20-9:40 a.m.	Remarks	Dr. H. Rouse Caffey Dr. Louis Wise
9:40-10:30 a.m.	General session	,
	"Promising New Ornamental Plant Material"	Dr. Marc Cathey
10:40-11:10 a.m.	Concurrent sessions	
	Growers: "Nursery Weed Control"	Dr. Bryson James
	Landscape: "Selling Color in the Landscape"	Marshall Mugnier
	Garden Center: "Color, Color, Color"	D. A. LeBlanc
11:10 a.m2 p.m.	Exhibit area open; lunch on your own	
2-2:30 p.m.	Concurrent sessions	
	Growers: "Container Production Practices"	Peter van der Giesser
	Landscape: "World's Fair Landscape"	Dr. Severn Doughty
	Garden Center: "Color Year 'Round"	Frank Akin
2:40-3:10 p.m.	Concurrent sessions	
	Growers: "Nursery Production Efficiencies"	Richard Young
	Landscape: "Landscape Maintenance"	J.C. Patrick
	Garden Center: "Hoogland Garden Center"	Fred Hoogland
3:10-3:30 p.m.	Break	
3:30-4 p.m.	Concurrent sessions	
	Growers: "Propagation of Woody Ornamentals"	Tim Gwaltney
	Landscape: "Structures in Landscape"	Ray Thorpe
	Garden Center: "Christmas Sales"	Billy Martinsen
4:10-4:40 p.m.	Concurrent sessions	
,	Growers: "Marketing Nursery Stock in Large Containers"	Joe Bradbury
	Landscape: "Interiorscape Maintenance"	Karen Martinsen
	Garden Center: "Christmas Sales"	Frank Akin
5:30-7 p.m.	Hospitality cocktails (dinner on your own)	<u> </u>
	SUNDAY, January 13	
7.8:45.2 ~		Bill LaCroix
7-8:45 a.m.	LAN breakfast and membership meeting	Frank Burns
	MNA breakfast and membership meeting	FIGUR DUITIS
	(Breakfast buffet served through 7:30 a.m.)	

Course and Conference

9:30-10:20 a m.	General session		
	"The New National Arboretum Gardens"	Dr. Marc Cathey	
10:30-11 a.m.	Concurrent sessions		
	Growers. "Root Control Bags for Field Plant Production"	Kent Langlinais	
	Landscape: "Moving Large Trees"	Earl Ewen	
	Garden Center: "Merchandising Bedding Plants"	Dave Callaway	
11 a.m2 p.m.	Exhibit area open (lunch on your own)		
2-2:30 p.m.	Concurrent sessions		
	Growers: "Utilizing Piecework Labor in the Nursery"	Bill Colburn	
	Landscape: "Mature Landscaping"	John Ribes	
	Garden Center: "Mass Merchandising with Service Appeal"	Roger Hayes	
2:40-3:10 p.m.	Concurrent sessions		
	Growers: "Field Production of Specimen Nursery Stock"	Hubert Nicholson	
	Landscape: "Bidding Landscape Jobs"	Dr. Neil Odenwald	
	Garden Center: "Displays and Merchandising"	Byron Fellows	
3:30-3:30 p.m.	Break		
3:30-4 p.m.	Concurrent sessions		
	Growers: "The Small Nursery Enterprise"	Jimmy Gaston	
	Landscape: "Review: Bidding Landscape Jobs"	Dr. Neil Odenwald	
	Garden Center: "Marshall's Garden Center"	Marshall Mugnier	
4:10-4:40 p.m.	Concurrent sessions		
	Growers: "Preventing Freeze Damage"	Panel: Dennis McCloskey Richard Young Sidney Meadows Peter van der Giessen	
	Landscape: "Landscape Operations"	Panel: J.C. Patrick Dr. Neil Odenwald Sam Perrino Karen Martinsen John Ribes	
	Garden Center: "General Operation of Today's Garden Center"	Panel: Fred Hoogland Marshall Mugnier Byron Fellows Billy Martinsen Roger Mayes	
5:30-6:30 p.m.	Hospitality cocktails		
7 p.m.	Cajun fest and awards banquet (Dance to Cajun music follows banquet; music by Filé of Lafayette, Louisiana)	Frank Akın, MC	

Meeting sites

General sessions, the Sunday devotional service and the banquet will be in the Great Hall, IV. Exhibits and hospitality hours will be in the Great Hall I, II and III. All concurrent sessions are in the following rooms: **Growers**, Gov. Claiborne Room; **Landscape**, Concourse Room; **Garden Center**, Trafalgar Room. Registration and coffee breaks will be in the Great Hall Rotunda.

Conference Speakers

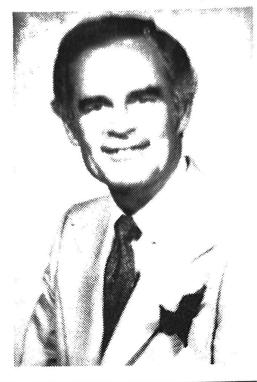
Dr. Marc Cathey

Featured speaker Dr. Marc Cathey is director of the National Arboretum, Washington, D.C. The Arboretum, a 444-acre garden, is active in the research, collection, introduction and display of plants for the landscape.

Dr. Cathey is a frequent guest of NBC's Today show, and CBS' Morning Break shows. He also has a weekly two-hour radio show on gardening and environmental education, which airs on a Washington station.

He has written some 22 home and garden bulletins and has served on several Agricultural Yearbook Committees

A past president of the American Horticultural Society, Cathey contributes frequently to the *American Horticulturist*, the official publication of the society.



He has won literally dozens of awards from horticultural, floral, garden club, and nurserymen's organizations.

Prior to his heading the National Arboretum, Cathey was a faculty member at Ohio State University, and prior to that, a researcher at the Beltsville Agricultural Research Center for 24 years.

In the latter position, he developed guidelines that can be used by commercial growers and home gardeners for applying light and chemicals to control the size, shape, color, pollution tolerance and flowering of a large number of florist- and nursery-grown plants.

Cathey is a native of North Carolina, and a graduate of North Carolina State University (B.S.) and Cornell (M.S. and Ph.D.).

1985 Short Course Program Speakers

Growers

Joe Bradbury

Lone Star Nursery San Antonio, TX

Bill Colburn

Cypress Creek Nursery Windermere, FL

Jimmy Gaston

Fernwood Nursery Semmes, AL

Tim Gwaltney

Flowerwood Nursery Mobile, AL

Dr. Bryson James

McMinnville, TN

Kent Langlinais

Kent's Nursery Youngsville, LA

Dennis McCloskey

Windmill Nursery Folsom, LA

Sidney Meadows

Flowerwood Nursery Mobile, AL

Mr. Hubert Nicholson

Commercial Nursery Decherd, TN

Peter van der Giessen

Cottage Hill Nursery Mobile, AL

Richard Young

Greenleaf Nursery El Campo, TX

Landscape

Dr. Severn Doughty

LA Cooperative Extension Service Metairie, LA

Earl Ewen

Green Tree Service Donaldsonville, LA

Karen Martinsen

Green Oak Nursery Jackson, MS

Dr. Neil Odenwald

LSU Landscape Architecture Dept. Baton Rouge, LA

J.C. Patrick

Pro-Scape Baton Rouge, LA

Sam Perrino

Perrino's Garden Center Metairie, LA

John Ribes

Baton Rouge, LA

Ray Thorpe

Landscape Architect Denham Springs, LA

Garden Center

Frank Akin

Akin's Nursery Shreveport, LA

Dave Callaway

Callaway's Yard and Garden Center Jackson, MS

Byron Fellows

Mid-South Nursery Tupelo, MS

Fred Hoogland

Hoogland Garden Center Bossier City, LA

D.A. LeBlanc

LeBlanc Nursery Abbeville, LA

Billy Martinsen

Green Oak Nursery Jackson, MS

Roger Mayes

LA Nursery Outlet Baton Rouge, LA

Marshall Mugnier

Marshall's Nursery Lafayette, LA

Dr. H. Rouse Caffey is Chancellor of the LSU Agriculture Center.

🚛 - An Albert 1977 (Barrer and France States and France States and France States and St

Dr. Louis Wise is Vice President for Agriculture, Mississippi State University.

Bill LaCroix is president of the Louisiana Association of Nurserymen.

Frank Burns is president of the Mississippi Nurserymen's Association

1985 LAN-MNA Joint Conference Individual Registration

Company	Registration costs \$45 per individual, and includes the cost		
Address	Sunday evening banquet and all conference sessions I enclose \$, to cover registration for		
Represented by the following individual(s):	individual(s) All pre-registration using this form should be mailed to Dr. J.A. Forest College of Agriculture University of Southwestern Louisiana Box 40024 Lafayette, LA 70504		
	A Joint Conference Registration		
Address	Exhibitor registration costs \$145, which includes one 6-by-8 for booth, one 6-foot table, a chair, a booth sign, and one full registration.		
Type of business	Pleae reserve booths at \$145 each. for a total of		
Telephone: ()			
	children under 12 when they share the room with parent(s).		
Company nameAddress	also \$45. Each additional person per room costs \$5, no charge to children under 12 when they share the room with parent(s).		
Company name	also \$45. Each additional person per room costs \$5, no charge for children under 12 when they share the room with parent(s). Name(s) of additional person(s) sharing room: Deadline for reservations: December 29, 1984 Mail to: The Bellemont		

Present and past LAN presidents collectively cut the 30th anniversary cake. Seated are first president Aubrey Henderson, Lafayette, and current president Bill LaCroix, Covington. Standing, from left, are Kent Langlinais, Youngsville; Andy Hart, Baton Rouge; Marshall Mugnier, Lafayette; George Johnson, Forest Hill; Walter Imahara, Baton Rouge; Clyde Gorum and Frank Akin, both of Shreveport; and Earl Vallot, Youngsville.

Happy 30th, LAN!

Some 200 nurserymen and their spouses converged on A & B Henderson's Barbecue and Crawfish Kitchen September 15, for a good seafood supper and good fellowship. The program was brief and informal; the photos below tell the story.



Mr. and Mrs. Aubrey Henderson hosted the gathering, and Aubrey received a plaque in recognition of his serving as LAN's first president, as well as vice-president of the state Nurserymen's Group (a forerunner of LAN).



LAN thanked Dr. J.A. Foret, right, for his tireless service as secretary since 1957. Earl Vallot, who organized the 30th anniversary reunion, presents the plaque.



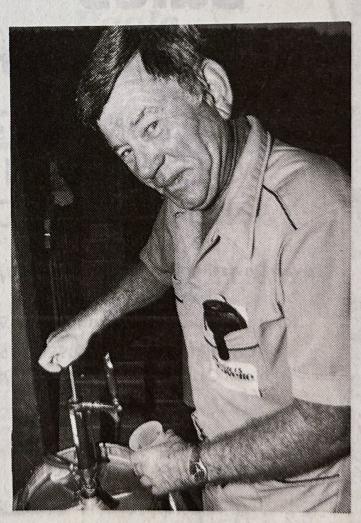
Madame Sauce Piquante, a.k.a. Karleen Barry of Barry's Nursery, Sunset.



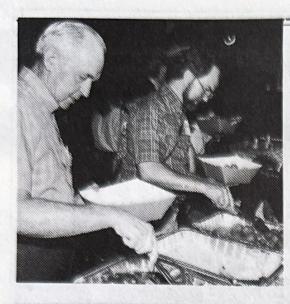
Rene Casadaban, right, of Casadaban's Nursery, Abita Springs, shares a good one with George Johnson.



Denise and Les Leblanc of Leblanc's Nursery show their Abbeville shrimp- and crab-picking forte.



Louis Parr of Garden Spot Nursery, Lacombe, guards the keg.



Happy 30th, LAN!

Mr. Sidney Meadows of Flowerwood Nursery, Mobile, goes through the line with Frank Akin.



Nursery leadership in Louisiana, 19848-1984

Although LAN came into existence in September, 1954, the nurserymen's and landscape groups within the Louisiana State Horticultural Association existed as early as 1948. The individuals listed below have provided leadership to the nursery industry since that time.

Vice President, Landscape Group

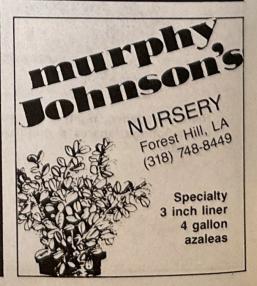
1948 Joseph M. Vallot, Jr. 1950-51 Catherine Huber 1952-52 Dr. Robert S. Reich

Vice President, Nurserymen's Group

1948 Aubrey Henderson
1950 C.G. Simon, Jr.
1951 Richard Straughan
1952 Earl E. Vallot
1953 A.U. Petersen
1954 Aubrey Henderson

LAN Presidents

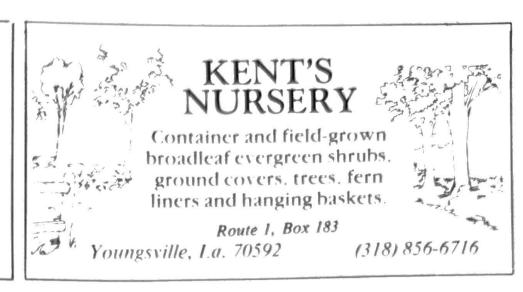
1955 Aubrey Henderson 1956 Wiley Roach George Johnson 1957 1958 Joseph M. Vallot, Jr. W.J. Furlong 1959 1960 Gordon Dugal, Jr. W.T. Lambright 1961 1962-63 Marshall Mugnier 1964-65 Clyde Gorum 1966-67 Bill Kraak 1968-69 Earl Vallot 1970-71 Andy Hart 1972-73 Kent Langlinais 1974-75 Dennis McCloskey 1976-77 Alvin Guidry 1978-79 Fred Hoogland 1980-81 Walter Imahara 1982-83 Frank Akin 1984 Bill LaCroix

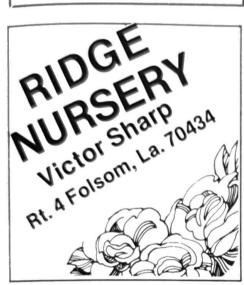


La Croix Nursery

Wholesale

(504) 892-1736 Rt. 4, Box 203C Covington





Phone:

Plant your feet in Simson Sod

- *Immediate and 24 hour delivery.
- *Guaranteed, quality sod

Tifgreen Bermuda Tifway Bermuda Centipede St. Augustine



130 Bertel Drive Covington, LA 70433 (504) 892-4065



A COMPLETE LINE OF **QUALITY** GROWN CONTAINER PLANTS

Located on Highway 112 East Between Forest Hill and Lecompte.

Harold Poole, Owner Harold Poole, Jr., General Manager

Member of:

International Plant Propagators Society Louisiana Association of Nurserymen Central Louisiana Association of Nurserymen Mail

P.O. Box 153

Folsom Nursery, Inc.

FOLSOM, LOUISIANA 70437

- Folsom's Finest -



Container Grown

Nursery Stock

PHONE
(Area Code 504) 796-3488
FOLSOM, LOUISIANA 70437

GEORGE JOHNSON NURSERY INC.

Quality is the root of our business





WHAT'S THE SIGN OF A NURSERY USING DEVRINOL?



Nurseries all over the country have re-

ported to us the results of using Devrinol* preemergence herbicide to control weeds in both container and field stock plantings.

And from all reports, the sign of a nursery using Devrinol is almost no sign of weeds. All season long. Because Devrinol controls 40 different

grasses and weeds, yet is safe around

over 50 different ornamentals.

So contact your distributor now and soon you'll be showing some of the other signs of using Devrinol—lower labor costs, happier employees and

higher profits all around.

DEVRING Stauffer
LONG-LASTING WEED CONTROL

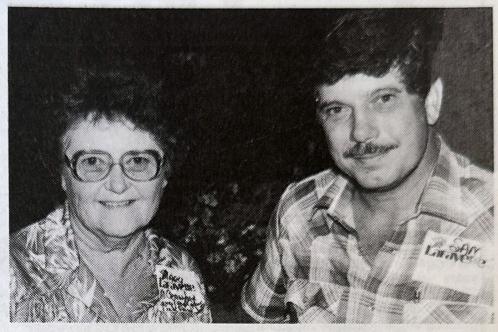
People

Newly certified nurserymen

Congratulations to the following six individuals who passed the Certified Nurseryman's Examination on October 23: Scott Dehart, Nancy Harmon and Donna Timms, all of Akin's Nursery, Shreveport; David Holder, East Ridge Country Club; Doug Stephenson, Clyde Gorum Nursery and Landscape; and Michael Stains, Evergreen Nursery and Landscape. All are from Shreveport.

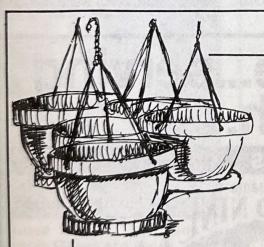
Texas garden center owner dies

Steve Dodd of Dodd's Garden Center, Dallas, died in October. He is the brother of LAN member Tom Dodd. Services were held at Lover's Lane Methodist Church in Dallas, October 17.



Unusual reunion

The LAN 30th anniversary shrimp boil held in Lafayette September 15 reunited many nurserymen who hadn't seen each other in years. But one reunion was particularly unusual: **Sam Misuraca** met his former second grade teacher whom he hadn't seen since 1957! She is **Mrs. Mary Crawford**, formerly of Natalbany Elementary second grade, now of **Country Gardens Nursery** in Tickfaw. Sam, originally from the Hammond area, is now a horticulture teacher at Northwestern Louisiana University. After earning his Ph.D. at LSU, he moved to Natchitoches and operates **Misuraca's Wholesale Nursery** in addition to his teaching work.



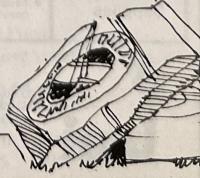
J & M Industries, Inc.

4500 N. Porgenois St. Corner Poland Ave. New Orleans, LA 70117

Osmocote - Sta - Green & Pronto Fertilizers - Nursery Nails Tuff-Lite Greenhouse Film - Propex® Shade Cloth Clear & Black Plastic Film - Propex® Ground Cover Plastic Pots - All Sizes - Hanging Baskets Burlap by the Bale or Bolt - Green Treated Burlap Nursery Squares - Wire Basket Bags

For More Information Call

Phone (504) 947-2714 (504) 947-1002 Mailing Address P.O. Box 3188 New Orleans, LA 70177



LAN profile

Talen's Nursery

You might expect the oldest continuously operating nursery in New Orleans to be a concrete-and-glass monument to high-volume urban marketing. Talen's Nursery is not.

In fact, surrounded by miles and miles of New Orleans urban sprawl, Talen's is an oasis of trees and greenery, its ambience similar to the better-tended family nurseries of Covington or Forest Hill.

Cats roam the premises, some of the bigger toms bearing the scars of years of neighborhood battles. Chinese Cochin bantam chickens roost around the place, sharing the grounds with a couple of peacocks.

Howard E. Talen, who grew up on the nursery site, says the chickens have been around for more than 60 years. Indeed, he shows an early 1920s photograph of his father, Elmore Talen, posed at the nursery with a chicken in his lap.

"I was 17 when dad died," Talen remembers. "I had to guit school and go to work at the nursery. I went to night school."



Mike and Howard Talen, 1984

The original Talen's Nursery, named Fountainbleu Flower Farm, was located at Calhoun and Fountainbleu. The Talens moved to their present nursery location on Ponchartrain Boulevard in 1922.

"It was all woods when we came out here. We had to dynamite stumps to clear the land. It was like the country; we had a cow. If you felt like eating rabbit, you went and shot one."

Bunch Wholesale...serving the South.

GROWERS SPECIALS

- Chemicals
- Fertilizers
- Green House Supplies
- Monsanto
- Colorless Greenhouse Film
- Allows up to 88% light transmission
- Lower costs and more profits for you Excellent light transmission
- Reduced labor cost
- Tough, durable copolymer construction
- Monsanto

Energy Saving Greenhouse Film

NOW CLOUD NINE GIVES YOU

- Up to 20% evergy savings Enhanced crop yields earlier Higher nighttime leaf temperatures in your greenhouse
- Better light diffusion And like 703, its COLORLESS

- Home & Garden **Products**
- Garden & Field Seeds
- Fast Free Delivery



TEXARKANA P.O. Box 5968 • Texarkana, TX 75501 241/838-8561 In Texas 800/4428443 Ark-La-Okla 800/527-8612

JACKSON P.O. Box 20407 • Jackson, MS 39209 601/992-5214 In MS 800/962-2442



In those days, the Talens sold bedding plants for three cents each, and wrapped each individually in newspaper. "We used to buy lizards for insect control; they cost three cents apiece."

The Talens built their home on the 120-by-840 foot site during the 1920s, using timber from a St Charles Avenue mansion. The property cost them \$7,000 and the house, \$3,000.

During World War II, Howard Talen worked at the Port of New Orleans for the Navy, investing his check in nursery stock. As New Orleans grew out to meet them, the Talens established many long-lasting ties with their neighbors.

"I'd say 40 percent of our clientele have been dealing with us for 30 years or more," says Mike Talen, who grew up on the nursery site, pulling weeds and potting plants.

"We don't advertise much, and we stay busy. In fact, we turn down about 85 percent of the landscape job inquiries we get. We had a good spring." Landscape work constitutes about a third of the Talen's Nursery business—lots of renovation work and some new home landscaping in Metairie.



Howard Talen in 1921, with his parents Elmore and Myrtle



Pine Bark Mulch

Gehron-Teed Bark Company & Nursery

> Star Route 1, Box 11G DeRidder, LA 70634 (318) 463-3148

Ímahara's

Garden Center • Landscape

WALTER M. IMAHARA

8680 Perkins Rd. • Baton Rouge, Louisiana 70810 Garden Center 767-0880 Landscape 767-2250



Quality material begins with *our* quality liners.

"flora Irop, Inc., began with the belief that growers needed a supply of quality liners in order to produce quality marketable plants. In 10 years, this philosophy has never changed."

- Dwight Purvis

Saving you time . . . helping your success.



5783 Western Way/Lake Worth, Florida 33463

florida Toll free 1-800-621-6385 (305) 967-5454

Louisiana Association of Nurserymen, Inc. USL Box 40024 Lafayette, LA 70504 Non-Profit Organization U.S. POSTAGE PAID Alexandria, La. Permit No. 882

CRAPE MYRTLES

Quality - Liveability - Quantity

If you need 10, 25, 250, or 2,500 We can handle your order.



Write for our price list or call our toll free number.

Windmill Nurseries, Inc.

Rt. 4, Box 18O, Franklinton, LA 70438 (504) 796-9655 Outside Louisiana: 1-800-535-1887